

## Licensed Customers - Valid Maintenance 11/6/95

Company	SMA Exp.
Datavault	12/7/95
Dataalytics, Inc.	12/18/95
University of Tennessee	12/27/95
Laval University	12/28/95
National Archives and Records Administration	12/29/95
The World Bank	12/30/95
Stanford University	12/31/95
Stanford University	12/31/95
University of Colorado (Harvest)	1/1/96
House Information Systems / US House of Representatives (HIS)	1/23/96
House Information Systems / US House of Representatives (HIS)	1/23/96
Chicago Tribune Company	1/24/96
Chicago Tribune Company	1/24/96
INFORMS	1/28/96
Information Express	1/30/96
ConQuest	2/1/96
Rice University	2/8/96
Information Concepts, Inc. / Investment Company Institute (SAIC)	3/7/96
Scientech (was Idaho National Energy Laboratory)	3/7/96
Scientech (was Idaho National Energy Laboratory)	3/7/96
Scientech (was Idaho National Energy Laboratory)	3/7/96
Scientech (was Idaho National Energy Laboratory)	3/7/96
George Mason University	3/8/96
Swedish University of Agriculture and Sciences	3/10/96
Dataalytics, Inc.	3/12/96
Dataalytics, Inc.	3/12/96
Los Alamos National Laboratory	3/13/96
American Geophysical Union	3/16/96

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Company	SMA Exp.
EBSCOdoc	3/16/96
KPMG Peat Marwick	3/21/96
SERVONET, Inc. / Diamond Micro Solutions (Workstations Plus)	3/21/96
Pacific Bell	3/22/96
HealthGate Data Corp.	3/23/96
DTIC / RJO	3/30/96
KPMG Peat Marwick	3/30/96
AT&T Bell Laboratories	3/31/96
Digital Equipment Corporation (DEC)	3/31/96
MITRE Corporation	3/31/96
Santa Cruz Operations (SCO) #1	4/4/96
Santa Cruz Operations (SCO) #1	4/4/96
Santa Cruz Operations (SCO) #1	4/4/96
✓ Empower Computerware, Inc.	4/6/96
Encyclopædia Britannica	4/18/96
Boston Globe Electronic Publishing	4/25/96
America Online (AOL)	4/26/96
Centers for Disease Control (CDC)	4/30/96
✓ The World Bank	5/27/96
Sun-Sentinel Company	6/2/96
Mentor Graphics Corporation	6/5/96
New York Law Publishing Co.	6/6/96
National Technical Information Service	6/23/96
PressLink, Inc.	6/29/96
Darwin Molecular Corporation	6/30/96
Cambridge Scientific Abstracts	7/6/96
National Security Agency (NSA)	7/10/96
National Science Foundation (NSF)	7/14/96
NASA - Goddard Space Flight Center	7/17/96
University of Puerto Rico	7/22/96
Scientech (was Idaho National Energy Laboratory)	7/24/96

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Company	SMA Exp.
Draper Laboratory	8/3/96
GBnet Ltd.	8/12/96
ISSC - Boulder (IBM)	8/18/96
Hitachi America, Ltd.	8/23/96
Scientech (was Idaho National Energy Laboratory)	8/23/96
Cleveland Public Library	8/25/96
Fujitsu Limited	8/26/96
National Science Foundation (NSF)	8/27/96
National Science Foundation (NSF)	8/27/96
Boston Globe Electronic Publishing	8/28/96
CMHC Systems	8/30/96
CMHC Systems	8/30/96
Intel Corporation	8/31/96
Lockheed Martin Energy Systems	8/31/96
Lockheed Martin Energy Systems	8/31/96
Union Pacific Resources Company	8/31/96
Fry Multimedia	9/1/96
NewsCom	9/1/96
US Department of Agriculture (USDA)	9/1/96
Lawrence Livermore National Laboratories	9/7/96
GE Aircraft Engines	9/15/96
Nippon Telephone & Telegraph (NTT America)	9/17/96
RMS Associates / NASA Center for AeroSpace Information	9/17/96
StrataCom, Inc.	9/20/96
StrataCom, Inc.	9/20/96
Georgetown University	9/25/96
US Department of Transportation (DoT)	9/25/96
US Senate	9/25/96
National Institutes of Health (NIH)	9/26/96
US Department of Health & Human Services (HHS)	9/26/96
University College London	9/27/96

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Company	SMA Exp.
UC Berkeley (Synthesis NSF Engineering Education Coalition)	9/29/96
US Department of Energy / OSTI (Office of Scientific & Technical	9/29/96
MicroAge / Jet Propulsion Laboratory	9/30/96
US Geological Survey (USGS)	10/1/96
OTAN - Sacramento County	10/3/96
Infinisys / Arizona State Legislature	10/13/96
Scientech (was Idaho National Energy Laboratory)	10/16/96
NASA - LaRC (Langley Research Center)	10/18/96
KMS - Customer Care (was Renaissance Soulitions, Inc.) for AT&T	10/26/96
Iowa Legislature	10/27/96
US Government Printing Office (GPO)	11/21/96
US Government Printing Office (GPO)	11/21/96
US Government Printing Office (GPO)	11/21/96
National Center for Manufacturing Sciences (NCMS)	6/1/97
State of Maine	8/24/97

First wed of the working

3 million downloads / day

2.8M web hits / day

4M emails / day

5000 logins / minute

60K modems

34 switches

1500 Unix servers

132 Web compressors

100 cisco routers, 750 switches, 20 FDDI ML

4-76 Data centers / 1-72 nodes / 2 sites

AT&T 17 million long distance calls, AOL is 4 million

Steve Case:

NY Times + WSJ + Wash Post = 4.2M subscribers

"Internet phone" rush by comp co's  
2.2M users at TCI, 20% of the market

Ted 110 offices part of  
AOL

Challenge:

Execution, not competition

Keyword TRAX

"Build out"

85% CNN subscribers